

How about being on the safe side when buying Heavy Equipment?

As a user or trader of construction machines, Cranes or Trucks you might know this situation quite well:

You find a machine in a magazine such as Euroxtrade or on the internet. The equipment suits your requirements, you are interested in buying it but there is a problem, the machine is located in a foreign country. Sending money to a supplier you do not know is a risk you would prefer not to take but the machine seems to be exactly what you require.

Would you feel better if you have an experienced and knowledgeable independent technician with no interest in buying or trading machines inspect it on your behalf?

In 2006 Wolfgang Bühn, at this time Used Equipment Manager with Zeppelin-CAT recognised that the industry needed a trustworthy and truly independent inspection and evaluation service and with this in mind he founded his company [MEVAS](#).

He now offers to customers from all over the World independent machinery inspections and evaluation's, and what started as a one man business in 2006 has continued to grow into what is now probably the largest appraisal company in Europe.

Last year alone Mevas inspected over 800 machines for end users, traders and finance companies.

MEVAS currently has 8 independent inspectors operating in many countries throughout Europe. In December 2010 another inspector based in Dubai joined the Mevas team to give full coverage for the Middle East along with another in Moscow to cover part of Russia.

We were interested to learn more about this business and asked Wolfgang Bühn a few questions:

Euroxtrade: Is there some kind of warranty or insurance on your equipment inspections?

W.Bühn: This is a question many of our customers are asking. Unfortunately nobody can look inside a transmission or an engine to know about its internal condition. But with many years of experience and since we are doing nothing else but machinery inspections we know we find almost all of the possible faults.

Euroxtrade: You are inspecting very different kind of equipment. How do you get knowledge about all the different machines and trucks?

W.Bühn: Of course not all of our technicians can cover all kind of machines. Most of our inspectors have good experience with construction machines like excavators or wheel loaders. For special equipment like crushers or mobile cranes we have specially educated staff.

Euroxtrade: Is there a price list where customers can get informed about inspection prices for certain equipment?

W.Bühn: The price of an appraisal depends on the exact location and kind of machine. A good part of the inspection fees are travel expenses. And I think it is easy to understand that the inspection of a small wheel loader needs less time than we need for a mining excavator. Usually we can raise an inspection offer within less than 24 hours.

Euroxtrade: Is there something else that you think is important for our readers?

W.Bühn: Yes. Be suspicious when a machine appears an extraordinary good deal.

Euroxtrade: How can people find out?

W.Bühn: We have added some advice on our website. Under www.mevas.eu you will find a link named Fraud-Protection. There is some advice on which cases equipment buyers should be carefully.